D. WAYNE JOHNSON
P. O. Box ~~162~~ 3106
St. Louis 5, Missouri

August 30, 1955

Dear Mr. Newman:

The convention in Omaha didn't turn out the crowds or the enthusiasm as had the two previous conventions I have attended. Fewer East Coast dealers as well foreign dealers attended and the registration was not as high as in the past. The Midwest just does not have the dynamic interest in collecting as does either coast.

Several highlights of the convention for me, however, were visiting Dr. Judd's home through the courtesy of his beautiful daughter Miki and seeing his coin room and collection. And of course the Bryon Reed collection was fasinating.

I must report I have been unsuccessful in obtaining anything which you might be interested so I am enclosing a check for the amount which I owe you for books purchased. I am anxious to settle this before school starts.

Best regards.

Respectfully yours,

D Wayne Johnson

D. Wayne Johnson

P.S. Do you happen to have the address of dealer Adolph Heiss in Lucerne?

NUMISMATIC DIRECTORY
P.O. Box 3146
St. Louis 5, Mo.

D. Wayne Johnson

VOlunteer 3-5554

March 11, 1957

Dear Mr. Newman:

In December I chose ten trademarks of various coin dealers and organizations to appear on the back cover of the Numismatic Directory. Before any art work was attempted I wrote each of the dealers or an officer in each organization for permission to include their trademark.

Seven dealers and organizations answered giving full permission. They were:

1. Hollinbeck Coin Company
2. Abe Kosoff
3. Abner Kreisberg
4. Stacks
5. New Netherlands Coin Co., Inc.
6. Professional Numismatists Guild, Inc.
7. Orders and Medals Society of America

The remaining three stated they would have to refer the matter to a governing board (or in the case of the ANS refused to grant permission). These are:

8. American Numismatic Society — eliminated
9. American Numismatic Association
10. International Association of Professional Numismatists

The design for the back cover was completed, however, with all ten trademarks included. It is now being printed by John S. Swift Company, who request copies of all letters granting permission to use the trademarks. They have agreed to accept a letter from you in lieu of written permission from the three abovenamed organizations.

On the back cover, along with the trademarks, appear the following words: "Symbols of prominent educational numismatic organizations, coin dealers, and associations serving American Numismatists."

On the copyright page the following statement appears: "The encouragement given the compilors by others with respect to the need for this book is sincerly appreciated. The inclusion of any name or emblem shall not be construed to be a sponsorship of such party by the compilors, or any sponsorship of this publication by such party."

Respectfully yours,

D. Wayne Johnson

March 21, 1957

Mr. D. Wayne Johnson
Box 3116
University City 5, Missouri

Dear Mr. Johnson:

I have reviewed the use by you of the emblems on the back covers of your proposed publication entitled "Numismatic Directory for 1957." I note that your use of emblems generally on the back cover is specified merely as a description of organization emblems. I note also that you have specifically stated that no names or emblems used in the directory should be construed to be a sponsorship of your publication or by you of them. You wrote to each of those whose emblems you are using requesting permission and you have received specific permission from all except A.N.A and I.A.P.N. You have not received a refusal from either of those organizations.

I believe that you have the legal right to use the emblems of those two organizations who have not given you either a refusal or an approval as it is merely for directory or information purposes.

I hope that your directory meets with outstanding success as I fully realize the time and effort which have gone in to its publication.

Kindest personal regards.

Sincerely yours,

ERIC P. NEWMAN

EPN/stb

Sept. 5

Dear Eric:

In reviewing my notes taken at the Omaha convention I ran across one I intended for you.

Elmer G. Nelson of Lincoln, Nebraska had on display a 1/24 real Flordia token.

I don't remember anything else about it now but I'll pass the info along to you for what it's worth.

Best regards.

2745 N 57th St

Dick Johnson

September 6, 1957

Mr.D. Wayne Johnson
6617 Washington Avenue
St. Louis, Missouri

Dear Dick:

I hope by now that you are well on the road to putting to use your business training and that you are satisfied withyour new position.

My wife and I had a very pleasant summer vacation and then came home only to have a fire in the furnace room, in our basement, which smoked up the house but, fortunately, did not affect my main numismatic library.

As you know, I have been working on Elisha Gallaudet as being the "EG" on the Continental dollar and I now have confirmation, from a member of the Gallaudet family, that this has been imparted to him by other members of the family. I also was told, by this particular member of the family, that in 1911 one of his old relatives showed him a book which indicated Elisha Gallaudet was the maker of these coins. He said that he thought the book was put out at the time of the Centennial celebration, in Philadelphia. As you may know, copies of the Continental dollar were put out at that time, allegedly, by Dickeson. I am wondering if you have any idea what publications might contain this information.

Please send me your new address.

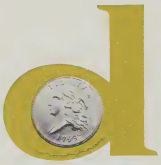
I have acquired a few more books and am now struggling to complete my file of the Numismatist and a few other resources. If you ever sell anything, please be sure to let me know.

Good luck, and thanks, again, for your cooperation with respect to my work.

Sincerely,

ERIC P. NEWMAN

EPN/mtb



NUMISMATIC DIRECTORY

October 14, 1957

Dear Eric:

I am sorry I have found no reference to Elisha Gallaudet in about a dozen books that I have around the period of the Centennial. It is a hasty conclusion, but the possibility seems that the book you are seeking is not numismatic.

However, I will certainly be on the lookout for any reference to the Continental dollar or Elish Gallaudet at all times in the future.

An example of the misinformation that is present, particularly among the public, is noted in a recent article appearing in the Dayton Daily-News this last Sunday. Does not the owner confuse some of the devices with that on the Fugio cents? Or did Benjamin Franklin have anything to do with the Continental dollar?

Best personal regards, and I certainly will be on the lookout for anything on EG.

Cordially yours,

Dick

D. Wayne Johnson

Mr. Eric P. Newman
Edison Brothers Stores Inc.
400 Washington Ave.
St. Louis 2, Mo.

3918 KINGS HIGHWAY, DAYTON 6, OHIO • D. WAYNE JOHNSON, PUBLISHER

October 25, 1957

Mr. D. Wayne Johnson
Numismatic Directory
3918 Kings Highway
Dayton 6, Ohio

Dear Dick:

Thank you for your nice letter of October 14, 1957. Both of us wrote to Mrs. Grossman and, naturally, any resemblance between the newspaper story and facts would have been coincidental if there were any.

You will recall, in the American Journal of Numismatics, that there was included an insert of the Confederate Cent advertisement. I would very much like to know which number that is in.

I am enclosing my want list for Numismatists and wonder whether you have any of these numbers available. I have a great many early numbers now, in duplicate, which you could have in exchange on a two-for-one basis. Would you let me know if you have any. I know you have 1912 complete. How about sending me a list of what you need.

I have a couple of duplicates of the Old Coin Collector's Journal and some of the modern Coin Collector's Journal and wonder if you could let me know what is missing in your group of those.

I am just going wild for the moment on literature so that I can begin to write with a full library at my fingertips and I think you have been more responsible for my bibliographical interest than any one else.

Kindest personal regards.

Sincerely,

WM/atb

NUMISMATIC DIRECTORY

October 28, 1957

Dear Eric:

What is the enclosed item?

Is it a replica of the Continental dollar?

The coin is the property of a Dayton lawyer and he would like to know what it is.

Best personal regards.

Cordially yours,

Dick

3918 KINGS HIGHWAY. DAYTON 6, OHIO • D. WAYNE JOHNSON, PUBLISHER

October 30, 1957

Mr. D. Wayne Johnson
Numismatic Directory
3918 Kings Highway
Dayton 6, Ohio

Dear Dick:

The coin forwarded in your letter of October 28, 1957, is a 20th century production of Mr. Thomas Elder. The dies were made in 1876 for Montroville Dickeson, who issued copies of the Continental Dollar during the Philadelphia Centennial. This is a mating of the obverse of the Continental Dollar with the reverse which is a copy of the design on the $40 Continental currency paper money. It is in type metal and also comes in bronze, brass, etc.

Information on this item is given in the Coin Collectors' Journal of January, 1952, by Richard Kenney. The item has only the value of a souvenir. I am returning the same herewith and am sorry that your friend did not have a more exciting coin.

Sincerely,

ERIC P. NEWMAN

EPN/atb

NUMISMATIC DIRECTORY

October 29, 1957

Dear Eric:

The circular to collectors was bound in the January, 1874 issue of AJN (Vol 8, no. 4). Have enclosed photocopy of this circular and also the letter Scott & Co. sent out. Hope this is useful.

I have a bound set of Numismatists from 1903 to 1920. Contents are clean, binding is servicable. Would you be interested in these? If you wish I would be more than happy to purchase the loose copies if you would like to replace them with complete, bound copies.

Kindly let me know if you received the Continental dollar (replica?) which I sent you yesterday.

Numismatic literature is very active now -- several libraries are being sold.

Best regards,

Dick

Enclosures in Confederate file

3918 KINGS HIGHWAY. DAYTON 6, OHIO • D. WAYNE JOHNSON, PUBLISHER

October 31, 1957

Mr. D. Wayne Johnson
Numismatic Directory
3918 Kings Highway
Dayton 6, Ohio

Dear Dick:

I could very well use the 1903 through 1920 Numismatists which you have and would appreciate if you would quote a price. Also let me know whether you care to sell any individually. Also, indicate what allowance you will give me on issues of 1920 and prior thereto on this purchase.

If some big libraries are being disposed of, how about telling me which ones they are. I am familiar with John Willem's situation in Chicago but, other than that, I do not know who might be parting with books.

I have read the ANS copy of Attinelli from cover to cover and it has many fascinating bits.

I am also getting letters of inquiry from various people who have read my name in the Numismatic Directory.

Best regards.

Sincerely,

BW/atb

NUMISMATIC DIRECTORY

November 18, 1957

Dear Eric:

Jim Kelly has just decided to sell his personal set of Numismatists. It is complete from 1894 to 1941, bound in red cloth and in beautiful condition. He has indicated he wants $400 for the set. If you are interested I suggest you contact him as soon as possible.

If I should purchase a set complete I would be interested in buying all the copies the set would replace.

Your $50 note with a $100 back was written up in a book published in 1913. You might be interested in reading it: William S. Walsh, A Handy Book Of Curious Information; Phila. & London, J. B. Lippincott Co., 1913. Check the entry on "Bank-note, A Misprint".

Best personal regards.

Cordially yours,

Dick

August 26, 1958

Mr. D. Wayne Johnson
2100 W. 48th Street Terrace
Kansas City 3, Missouri

Dear Dick:

Walter wrote me for your address earlier this summer and we finally found out that you were in Kansas City. I thought it was high time that I write you, too.

My primary reason for writing you is that you, more than any one else, stimulated me to get my library in shape so that I can do further numismatic research. I have finally succeeded in getting most of the Chapman catalogues, with plates, most of the A.J.N., most of the Old Coin Collectors Journal, and other miscellaneous catalogues. I never realized what gold mines of information all of these books were.

I was looking for the 1860 edition of Dickeson and remembered that you had a few and wonder if you wish to sell me one of them. I already own the 1859 edition. I also would like to buy Batty on the copper coins of England. I know that you do not want to sell anything but duplicates and, if, perchance, you ever sell any of your main library, I would be most interested in having the opportunity to buy items from it.

I am doing some further writing and at present have one monograph submitted to ANS, am writing one for the Numismatist, and have one submitted to the British Numismatic Journal.

I have, in the last year or so, become well acquainted with Dr. Richard Helman, who is a numismatist, in Kansas City, and a very nice gentleman. He has an English coin library which is very extensive. You might be acquainted with him.

I hope that you are getting along well and if I can be of numismatic assistance to you at any time, please do not hesitate to call on me.

Kindest regards,

Sincerely,

ERIC P. NEWMAN

EPN/atb

February 19, 1959

Mr.D. Wayne Johnson
2100 W. 48th Street Terrace
Kansas City 3, Missouri

Dear Dick:

I wrote you in August of last year and did not hear from you.

It seems to me that you had several copies of Dickenson's books and I would like to buy any one you would be willing to sell. I can trade the one I buy from you for the edition I want if you have an edition I already have.

Let me hear from you as to where you are and what you are doing.

Incidentally, I have some Numismatists in the 1911-1919 period and would like to send you some as a present if you need them. How about letting me know what you could use for your set.

Kindest regards.

Sincerely yours,

ERIC P. NEWMAN

EPN/atb

October 26, 1959

Mr.D. Wayne Johnson
2100 W. 48th Street Terrace
Kansas City 3, Kansas

Dear Dick:

I have written you on several previous occasions and have never received an answer. Now I have a long questionnaire to fill out with respect to your employment in Sidney, Ohio, since you used my name as a reference.

Please bring me up to date on what you have been doing and also whether you still have your numismatic library so that I may intelligently answer the inquiry.

Very truly yours,

ERIC P. NEWMAN

EPN/atb

2100 West 48th Terrace
Kansas City 3, Kansas

November 1, 1959

Dear Eric:

First I must apologize for not writing you in over a year. I received your two letters and wanted to write to you very much.

Since I returned to Kansas City I became vitally interested in two things and devoted my full time to them: newspaper work and a very beautiful TV editor.

The first job was a salesman in the classified section of the local newspaper. Eight months later I was made classified ad manager with a staff of five. Seven months later I was made retail ad manager with a staff of seven and responsible for all local retail advertising.

Two months ago I have been pulled off the retail side and placed on special assignment to sell advertising in two new publications for our paper: an entertainment tabloid, and a new morning paper. (The later will complement our evening paper.)

I poured a lot of energy in this work and in looking back on these various jobs it was a terrific strain -- sometimes fifteen hours a day. But I could not obtain better experience anywhere in the world!

Our advertising director, who has guided me through these positions, had a reason for doing so. He trains men so they can someday have their own paper. The parent organization, Stauffer Publications, is one of the largest newspaper chains in the midwest and is constantly adding new papers. Thus there are many opportunities opening up all the time.

Recently this newspaper group in Sidney, Ohio, who publish the "Linn's Weekly Stamp News", started looking for someone to work on a weekly numismatic paper which they would publish.

It's a natural expansion for them, so they contacted several of the New York dealers for suggested names.

Ultimately they came across our numismatic directory and they wrote to me.

I am not sure what they have in mind. However, we are having a conference in Chicago this Tuesday where I will meet with two of their management. After Tuesday I will, of course, know more about it.

If this is a decent proposition I would like very much to have the position of running this coin paper. I feel I am capable and experienced for the job.

Meanwhile they asked for references and I gave them six including your name. I don't know what's on their questionnaire but answer to the best of your knowledge of our mutual experiences.

Again, I must apologize for not writing. I thought of you many times when I was handling the Baker Shoe account.

I didn't have a copy of Dickinson for sale that you asked about, however, I do have something that may be of interest to you. I purchased a set of six specimen sheets of Draper, Underwood, Bald & Spencer printing cuts, circa 1830. I'll have these photostated and send you a copy.

Thanks for helping in the present matter.

Very cordially yours,

Dick

Dick Johnson

Mr. Eric Newman
Edison Brothers Stores, Inc.
400 Washington Avenue
St. Louis 2, Missouri

November 3, 1959

The Sidney Daily News
119 East Court Street
Sidney, Ohio

Attention: Mr.J. O. Amos

Gentlemen:

You asked for my comments with respect to D. Wayne Johnson.

He is a very enthusiastic promotion man and would work out very well in the position you are creating. I knew him best during the years he attended Washington University, in St. Louis, and my experience in buying from him and trading with him was excellent. The thing which I appreciate most is the fact that he went out of his way to help me on numismatic literature and to locate articles and magazines.

I watched him develop and carry out his publication of The Numismatic Directory and he worked very diligently and efficiently upon it.

He is sincerely devoted to the educational background of coins and currency and particularly published literature. He is well known in the numismatic field and has had enough advertising promotion and newspaper experience to organize your proposed publication.

Sincerely yours,

ERIC P. NEWMAN

EPN/atb

November 3, 1959

Mr.D.Wayne Johnson
2100 W. 46th Street Terrace
Kansas City 3, Kansas

Dear Dick:

Thank you for telling me about the six specimen sheets of Draper Underwood. Wouldn't you like to make a nice profit and sell them to me, or at least a couple of them. You set an appropriate price and I will buy any number of them you will part with; then I will send you a photostat. Mail them to me as this is something which would give me a great deal of pleasure.

Incidentally, you have the Eckfeldt and DuBois "New Varieties of Coin and Bullion", published in 1850, being the small edition, or do you have a copy of the supplement to the 1842 edition. I remember that the little gold pieces were removed from some copy which you had.

I am enclosing a copy of my letter of recommendation. Good luck!

Sincerely yours,

ERIC P. NEWMAN

EPN/atb

2100 West 48th Terrace
Kansas City 3, Kansas

November 9, 1959

Dear Eric:

We got the job!

Now we have to move fast. We have given our notice at The Kansan; we age getting married November 28th; and we will move to Sidney, Ohio shortly after Christmas. They want the first edition out February 1st.

I met with the vice-president and the secretary all day Tuesday. Last night we received their call confirming the fact.

We will get the same salary as both my fiance and I got at The Kansan plus a profit sharing plan to be worked out.

They are very nice and I'm sure it will work out quite well. And I want to thank you for the help you did in convincing them with your letter of recomendation.

We are very excited about starting a coin paper and are very confident we can accomplish what they have in mind.

Enclosed are the photostass of the Draper, etc. specimen sheets. I said there were six but number three of the set is missing. I purchased these from George Loeb, a book dealer in Philadelphia and I am sure he does not have the missing sheet.

I paid $60 for the set and have developed quite a fondness for them. I would be more than willing to lend them to you for as long as you would like, but ultimately I would like to keep them.

Good luck on your Machin's Mills speech in New York! I wish I could be there but I know this is the kind of thing I will be covering once the paper gets started.

Best regards, and thanks again.

Very cordially yours,

Dick Johnson

November 11, 1959

Mr. D. Wayne Johnson
2100 W. 48th Street Terrace
Kansas City 3, Kansas

Dear Dick:

I am so pleased that everything has gone well for you. It is wonderful to have a new position of the type you have been dreaming about but to get a wife in the bargain and have her work with you is beyond normal expectation. I congratulate both of you and hope you have a wonderful future.

I thank you for sending me the photostats of the bank note sheets and I am going to suggest something which I think will please both of us. I happen to have, in my collection, sheet No. 1 and sheet No. 6. I therefore would appreciate it if you would sell me, for $60.00, the three other sheets which you have. In that way you would have your two sheets for nothing, I would be very happy, and you could wish that all deals you made were this easy. I am enclosing a check for $60.00 and am returning the two photostats of those which I already have. I will return the other photostats if you wish as soon as the originals arrive.

Again, my best wishes, and may both of you keep up the enthusiasm which cannot help but bring you happiness.

Sincerely,

ERIC P. NEWMAN

EPN/atb

2100 West 48th Terrace
Kansas City 3, Kansas

November 18, 1959

Dear Eric:

You win. I sent the sheets yesterday, you should have them shortly.

If you have any duplicates of any other sample sheets I would be glad to buy them from you. Or if you hear of any on the market that you already have let me know.

There is someone in New York city (I can't locate his name) who is advertising in Antiquarian Bookman for these sheets. Do you know of him?

How did the speech come off at ANS last Saturday? If you have a copy of your speech I would appreciate reading it.

Best regards.

Cordially yours,

Dick